

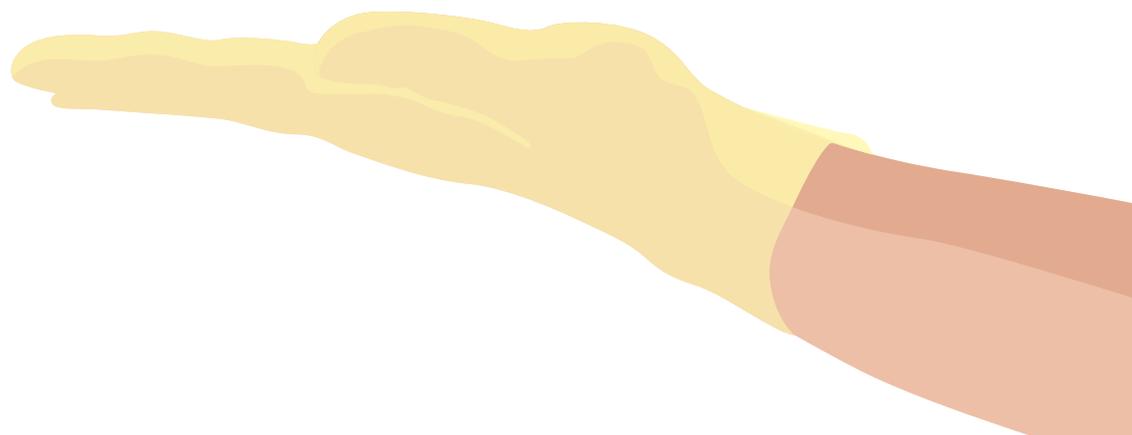
£350,000 annualised savings achieved while meeting clinical needs

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The Working Together Programme procurement team worked with NHS Supply Chain to develop a solution which both met their requirements and maximised savings.

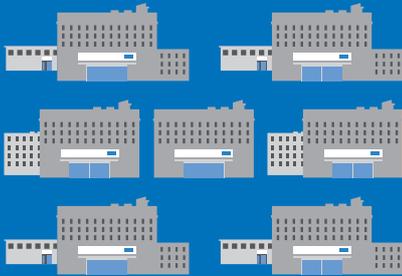
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Jon Edwards,
Working Together Programme Procurement



Working together to achieve cost savings while maintaining quality

7
acute trusts



The Working Together Programme comprises of seven acute trusts across South Yorkshire and North Derbyshire.



££££

Working Together Programme worked with NHS Supply Chain to maximise cost savings while maintaining a quality product that was unilaterally acceptable across many sites and clinical disciplines.



Standardise product selection

Part of their programme is to standardise product selection across the region, which presented an opportunity to achieve savings on Sterile Surgeons Gloves.

Standardisation drives £350,000 cost savings



By working with Working Together Programme we were able to deliver a solution that not only achieved significant cost savings, but also helped the trusts to standardise their Sterile Surgeons Gloves range.

There were a range of benefits, including:

1

An initial annualised cost saving of £350,000.

2

A more rationalised stocking position with a reduction in product lines at each location.

3

Helping to support the clinical standardisation programme.

In addition, as the Sterile Surgeons Gloves range has been standardised across a number of trusts, it is easier for staff to adapt to working across different sites.



This project gives a message to the supplier base that the NHS is capable of standardisation and rationalisation. This should create competitive traction in the supplier market and should reduce prices nationally for the NHS as a whole.



NHS Supply Chain can work with you to achieve savings and ensure smooth delivery



Implementing change can often result in difficulties if different sites cannot agree on standardised products. From the outset, NHS Supply Chain worked with both procurement and clinical staff - including surgeons and nurses - in order to ensure that all parties were satisfied with the quality of the Sterile Surgeons Gloves.

The national framework and expertise that NHS Supply Chain can offer also helps to drive down the cost of products, maximising cost savings.



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Our trust benefited from working with NHS Supply Chain as national provider because they had the contracts in place and the knowledge of the product and supplier market. That helped us build up a clinical requirement and develop a procurement strategy to meet clinical needs and maximise savings.

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Jon Edwards, Working Together Programme Procurement

To find out more about how NHS Supply Chain can partner with you to deliver best value, contact your Account Manager for more details
www.supplychain.nhs.uk/contact/account-managers/