NHS Supply Chain

Nationally Contracted Products (NCP) procurement notification:

Medical Pulp, Macerators and Support Products

NCP procurement activity achieves
23% (£3 million)* national savings opportunity

Summary

This procurement exercise was undertaken for **Medical Pulp, Macerators and Support Products** and will go live on **8 March 2021**.

The aim was to Improve pricing to all NHS Supply Chain customers by renewing our original Medical Pulp NCP and expanding the available NCP lines from 8 to 13, covering 76% of the framework spend. We have also rationalised the product range and provided a three year commitment with suppliers.

NCP Supplier Impact

Category Framework	NHS Supply Chain: Hotel Services Medical Pulp, Macerators and Support Products
Sub Category	▶ Line 1 - 4 Litre Detergent proof washbowl ▶ Line 2 - 2 Litre Bedpan liner ▶ Line 3 - 1.3 Litre Bedpan Slipper ▶ Line 4 - Kidney Dish ▶ Line 5 - 2 Litre Bedpan Slipper ▶ Line 6 - 1 Litre General Purpose Bowl ▶ Line 7 - 1 Litre Measuring Jug ▶ Line 8 - 300ml Multi cup/ Urine Sampling Cup ▶ Line 9 - 28ml Paper Medicine Pot ▶ Line 10 - Pulp Tray Small - 181 x 89 x 20mm ▶ Line 11 - Pulp Tray Medium - 181 x 137 x 20mm ▶ Line 12 - Pulp Tray Large - 225 x 135 x 20mm ▶ Line 13 - Pulp Tray Extra Large - 262 x 137 x 20mm
Winning supplier(s)	▶ Moulded Fibre Products Ltd ▶ Vernacare Ltd ▶ Praxis Medical Ltd ▶ Unisurge International Ltd.
National savings opportunity	23% (£3 million)*
Date trusts will receive Trust Impact Statement - highlighting the local savings opportunity	Trust Impact Statements are expected week commencing 25 January 2021
Start date	8 March 2021
Length of commitment	36 months
Catalogue codes to be delisted	9
Is the product currently in use within the NHS?	Yes, with the exception of the Product Line 9 - this is new (28ml Paper Medicine Pot)
NHS Supply Chain current market share	96%
Estimated expected growth in the market share?	Anticipated growth will be 2%

NCP Supplier Impact

- Moulded Fibre Products Ltd, Vernacare Ltd, Praxis Medical Ltd and Unisurge International Ltd are the successfully awarded suppliers for this NCP (see above detail).
- Products of the following unsuccessful supplier(s) will be removed (delisted) from the online catalogue for a minimum period of 36 months:
  - CDL OMNI-PAC

Next Steps

- Trust Impact Statements will be available by week commencing 25 January 2021.
- An ICN containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.
- For further information on the NCP programme please contact the Operational Productivity team at NHS Improvement on nhsi.procprogramme@nhs.net.

* Anticipated annualised savings figures are calculated following conclusion of the award process and are based on national Core Banded pricing using the last 6 months volumes. The impact of margin removal due to the Central Funding model has not been taken into account. Please note these are subject to change after Trust Impact Statements are produced due to further pricing reconciliation. For further details please contact NHS Supply Chain.