

Nationally Contracted Products FAQ

Single Use Tourniquet



1. What is the aim of Nationally Contracted Products (NCP) and how are the products chosen?

The aim of the NCP initiative is to identify unwarranted variation in a product range. Suppliers are invited to tender via a mini competition process in order to deliver standardisation and efficiencies.

The Band Type Tourniquet product range has been optimised since 2015. The main objective of the renewal of the Single Use Tourniquet NCP procurement exercise was to replicate the current competition and maintain competitive pricing below the framework price.

Following this award, the NCP exercise has resulted in a 27% cost avoidance if we reverted to national pricing. There will be an overall 2% price increase, stabilising the pricing for the remainder of the framework agreement. Had we reverted to national framework pricing, we would have seen a 29% cost pressure.

2. What was the role of the Clinical Evaluation Team (CET)?

The NHS Clinical Evaluation Team produced an evaluation report into Single Use Tourniquet in accordance with their published process.

The report can be read [here](#).

Reference to this report informed the procurement strategy for this category of products.

3. Which products have been included in this NCP?

Single Use Band Type Tourniquets Pack of 25 and Pack of 100.

4. Will you still have stock of current products available when the Single Use Tourniquet Nationally Contracted Products (NCP) is launched on 22 July 2019?

Existing products will be available until 21 July 2019 at which point you will only be able to order the NCP products.

5. Are the NPC codes changing?

Only one NPC code is being delisted, FWJ059.



6. Do I need to make any system changes to update standing orders and favourite lists?

Updates to favourites lists, standing orders and eDC requirements should be carried out by the trust in line with your normal procedures.

7. Are samples available?

No samples will be available for this NCP. The process of clinical evaluation and engagement with clinical users, using the findings of the CET report (linked within this document), aims to provide the assurance of these products.

8. What supply chain resilience can you guarantee if one of the suppliers has a supply issue?

The NCP procurement process includes a range of due diligence activities to ensure there is supply chain resilience and sustainable continuity of supply to NHS customers. Both NHS Supply Chain and the suppliers have increased stock holding and, in the event of any supply issue, direct alternatives will be supplied, at point of order, at no extra cost to the trust.

9. What will happen if I choose to order directly from the supplier?

NHS Improvement has been engaging with trusts directly over the expectation that they will support this national programme. Monitoring of trust spend will be in place through the national price benchmarking tool and, where a trust is not participating in the national savings programme, their actions will have to be justified.

10. Is there a risk that existing products will be delisted too soon?

Delisted stock lines will be listed as “available whilst stock lasts”, any outstanding stock will still be available until stock has been depleted. You can continue to utilise your stocks of the current lines until these have also been depleted.



11. What impact will this have on any customer commitment discounts and retrospective rebates?

In line with the recommendations of the Carter report there is a national strategy to deliver transparent pricing. There are therefore;

- no commitment discounts/ retrospective rebates
- no local commitment discounts/ retrospective rebates
- no facilitated commitment discount schemes

12. What do trusts do should there be any clinical or other issue with the product allocated to their trust?

In the first instance please contact your Customer Services Advisor.

13. What if my trust is currently buying a similar product at a cheaper price?

Benchmarking prices using NHSI's national price benchmarking tool PPIB, will highlight where a trust may be paying a cheaper local price. We would ask you to please notify NHSI and your Account Manager of these instances in order that the situation can be addressed.

14. What support will be available to trusts during the implementation/conversion period to minimise the impact on current resources?

Support will be available from your [Account Manager](#), and the successful suppliers on the NCP programme can provide you with product training and information if required.

Information is also available via our [Clinical Nurse Advisors](#).

15. Where can I get more detailed information?

Please visit www.supplychain.nhs.uk/ncp for the latest information about the NCP programme.

You can also contact your Account Manager or Customer Services Advisor.

