

# Nationally Contracted Products programme notification: eAuction

Disposable Underpads  
NCP procurement activity achieves  
22% (£1.7m)\* national savings opportunity



## The Nationally Contracted Products (NCP) programme

Nationally Contracted Products (NCP) initiative is strategically co-led by NHS Improvement and the Department of Health and is being operationalised by the NHS Business Services Authority through NHS Supply Chain.

NCP is a procurement tool that aims to implement the Carter Report recommendations to harness the national buying power of the NHS, remove “unwarranted product variation” and improve efficiency. The initiative is focussed on driving savings through reducing variety at a sub category level and channelling national commitment to this reduced product range. Using a NHS Supply Chain Framework Agreement, this volume commitment will then be put through a mini competition process. Upon award, unsuccessful suppliers will be delisted from the NHS Supply Chain online catalogue for the duration of the contract.

Supply chain resilience is essential and so all participating suppliers are required to provide assurance of their capability to fulfil volume requirements before they enter the eAuction. Quality patient care is paramount and all NCP products are procured from suppliers who have been awarded on existing Framework Agreements, meaning suppliers have already been assessed and have met the pre-qualification requirements. Additional product assurance is via reference to the CET evaluation reports and the NHS Trusted Customer programme, where trusted customers provide input throughout the process to ensure outcomes meet customer requirements.

## Summary

Category	Disposable and Washable Contenance Care
Sub Category	<b>Disposable Underpads (Virgin Fluff)</b> <b>4 product size variations:</b> 60cm x 40cm 60cm x 60cm 60cm x 90cm 90cm x 170cm
Winning Supplier	Attends UK Ltd
National Savings Opportunity	£1.7m (22%)
Date trusts will receive trust impact statement – highlighting the local savings opportunity	w/c 18 December
Launch Date	12 February 2018
Length of commitment	12 months
Catalogue Codes to be delisted	44
Is the product currently in use within the NHS	Yes
NHS Supply Chain current market share	80%
Estimated expected growth in the market share	10% (to 90%)

## NCP Supplier Impact

- ▶ **Attends UK Ltd** is now the single supplier after completing the NCP initiative.

Products of the following 7 unsuccessful suppliers will be removed (delisted) from the online catalogue for a period of 12 months following the eAuction:

- ▶ Abena UK Limited
- ▶ Drylock Technologies
- ▶ Mahr Impex UK Ltd
- ▶ Medi-Inn Ltd
- ▶ Ontex Healthcare UK Ltd
- ▶ Robinsons Healthcare Limited
- ▶ SCA Hygiene Products UK Ltd.

## Next Steps

- ▶ Trust Impact Statements will be available w/c 18 December.
- ▶ An ICN containing the full list of NPCs impacted by this change and list of the new NPCs will be available shortly.
- ▶ For further information on the NCP programme please contact the Operational Productivity team at NHS Improvement on [nhsi.procprogramme@nhs.net](mailto:nhsi.procprogramme@nhs.net)